

Sumner County Board of Education

Scott Langford, Ed. D.

Director of Schools

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20240924 HVAC Equipment, Installation, Service and Related Product

QUESTIONS & ANSWERS

The following questions were submitted in relation to RFP 20240924. Responses are provided for each question.

1. Was it decided what will be the determining factor for choosing the winning bid on this RFP?

As indicated in Section 12 – Evaluation of Proposals, the proposals will be evaluated based on Subjective and Qualitative Analysis and Objective and Quantitative Analysis. SCS weighted the Subjective and Qualitative portion higher because we are looking more strongly at the capability of the vendor to provide the services we will require. SCS weighted pricing lower because it is not the most important factor in making our decision.

2. Is it acceptable to submit cost-plus pricing as part of our proposal, or is the discount from list price format required?

Board of Education Members

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