

Sumner County RFP Question Responses

General Program Administration

1. Who is the County's benefits broker or consultant you seeking new bids at this time?

Sumner County is currently seeking proposals for a benefits broker/consultant to provide services to the County. The current vendor is [redacted].

3. How long has the current vendor been in place?

The current vendor has been in place since [redacted].

4. Is PEP your current pricing structure? Would you consider other

pricing structures? The current vendor uses a PEP pricing structure. We would consider other pricing structures if they are more cost-effective and provide better value to the County.

5. Eligible Population (for both groups)

- x Will pediatric care be required? Yes, for children 5 years and older, childhood vaccinations will not be provided on site.
- x Will firefighters/police be included and are there special considerations for hours and services for this group? No
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- x Wellness/disease management (i.e., screenings, health assessments, chronic care, etc.)
- x Medication distribution and medication management

7. How many employees participate in the HDHP plan?

6. Are any of the clinics quipped with radiology?

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7. Are you retaining your current HRA or can the vendor suggest a new HRA?

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8. If we have a disease management program, can we include in the response (with pricing) or does the County not desire a new DM vendor (as part of the RFP response)?

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9. What data resources are available now to determine risk scoring and stratification?

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10. What is the current relationship between the clinics and the local physicians and subspecialists?

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11. Will you provide the BCBS medical claims information (visits, costs) in the following categories, for the past 5 years?

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12. When will you decide if you will maintain all 6 clinics?

Worker's Compensation/Occupational Medicine

1. Does the County desire occupational related services (physicals, drug screens, surveillance testing, DOT exams) to be directed to the on site clinic?

“13. The awarded bidder will be required to post a performance and payment bond in the amount of 25% of the contract price if it exceeds \$100,000 as stated by State of Tennessee Code Annotated 12-4-201.”

“14. If the project cost in excess of \$25,000 a performance bond must be secured by the requesting party in an amount equal to the market improvement value.”

Please define “market improvement value”. What will the benchmarks/calculations/metrics be for the performance bond?